

Washington Chronic Care Management RFP

Dear Potential Bidder:

This posting includes three documents: The Request for Proposals (RFP) for the Washington Chronic Care Management Program, an Excel spreadsheet (entitled "FY2005 ABPX profile adults") and a sample DSHS client services contract (referred to in the RFP as Exhibit C). The Department of Social and Health Services (DSHS) intends to award three Local Care Management (LCM) contracts to local consortiums of providers and agencies as the result of this RFP - these "LCM's" will provide "medical home" and care management services to clients in a specific geographical area defined by the bidder. Only one contract per geographic area will be awarded, so DSHS encourages coordination among providers. It is the intention that new projects awarded under this RFP be implemented by January 1, 2007.

In addition, DSHS intends to award one Statewide Care Management (SCM) contract to an organization that will use Predictive Modeling to identify potentially eligible enrollees, refer enrollees to the appropriate LCM project, and provide care management services to high risk enrollees who do not reside in one of the LCM service areas. The anticipated time period for all contracts is two years, with the possibility for contract extensions if the project(s) are meeting the goals of cost neutrality and improved clinical outcomes.

Please note the following due dates:

Bidders who intend to submit proposals in response to the RFP must submit a Letter of Intent, no later than July 20, 2006. The purpose of this letter is twofold: 1) To allow DSHS to plan for the evaluation process, including setting aside adequate evaluator time to ensure thoughtful evaluation of all proposals, and 2) to compile a list of potential bidders for dissemination at the bidder's conference. This will enable potential bidders to know who from their geographical area is interested in submitting a response and provide for coordination among bidders. The Letter of Intent is not a commitment on the bidder's part to submit a bid. Potential bidders may submit a Letter of Intent, and not submit a bid. However, DSHS will not accept bids from entities who did not submit a Letter of Intent.

A bidder's conference will be held from 2:00 - 4:00 p.m. on Thursday, July 27, 2006, at the Comprehensive Health Education Foundation (C.H.E.F.) facility located south of Seattle-Tacoma International Airport. Driving directions to this facility are included at the end of this email. The bidders conference will allow bidders to ask questions and hear the answers to questions that have already been submitted, meet others who are interested in the project, and obtain the list of potential bidders who have submitted Letters of Intent in response to the RFP.

All bidders interested in submitting a response to the SCM element of the project, which includes Predictive Modeling, must sign and return the Data Sharing and Confidentiality Statement (attached to the RFP as Exhibit D) prior to the July 27 bidder's conference. After the Data Sharing and Confidentiality Statement has been signed, DSHS will provide a file of one year's de-identified claims data to the bidder. As part of the SCM proposal, bidders will use this data to demonstrate the effectiveness of the Predictive Modeling software the bidder intends to use in their project.

Please read the entire RFP carefully, and submit any questions to me at robbiaa@dshs.wa.gov. Also, please consider this email as part of the RFP document. Thank you for your interest in this procurement.

Alison A. Robbins, Contracts Manager
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DRIVING DIRECTIONS TO C.H.E.F.

Driving Directions From Tacoma

1. Head North on I-5.
2. Take exit number 149B toward Des Moines.
3. Merge onto S Kent Des Moines Rd.
4. Make a soft right onto Pacific Hwy S.
5. Look for the C.H.E.F. sign about a half-mile up the road on the left.

Driving Directions From Seattle

1. Head South on I-5.
2. Take exit number 149 toward Kent/Des Moines.
3. Turn right onto S Kent Des Moines Rd.
4. Make a soft right onto Pacific Hwy S.
5. Look for the C.H.E.F. sign about a half-mile up the road on the left.

From Sea-Tac International Airport

1. From the passenger drop-off and pick-up lanes or from the parking lots, follow the main exit road as it heads north (get into the right-hand lane).
2. Very soon after you leave the airport, take the International Boulevard exit on your right.
3. Continue past yield sign and turn right onto S 170th St.
4. Turn right onto International Blvd.
5. Look for the C.H.E.F. sign about three miles down the road on your right.

From Bellevue

1. Head south on I-405.
2. Take the I-5 S exit toward Portland. Head south on I-5.
3. Take exit number 149 toward Kent/Des Moines.
4. Turn right onto S Kent Des Moines Rd.
5. Make a soft right onto Pacific Hwy S.
6. Look for the C.H.E.F. sign about a half-mile up the road on the left.